

# Income

## Income with Moderate Growth

### INVESTMENT STRATEGY

Income portfolios not only endeavor to generate above-average income relative to their respective benchmarks, but also seek to meet a secondary goal of maximizing returns while minimizing risk.

The portfolios may have a greater allocation to historically dividend-paying stocks and may incorporate potentially higher income generation asset classes such as high-yield bonds.

The portfolios are implemented with a three-to-five-year time horizon, but changes may take place sooner if market conditions change or if a change in managers is deemed necessary.

This specific model is designed with a goal of providing current income, moderate capital appreciation potential, and appropriate diversification among asset classes.

### PORTFOLIO POSITIONING

This portfolio focuses on managers we feel offer strong potential within the universe of equity managers that focus on dividend-paying stocks.

The equity portion of the portfolio, compared to the benchmark, had overweight exposure in the following sectors:

- Materials
- Financials
- Real Estate
- Energy
- Industrials
- Consumer Staples
- Healthcare

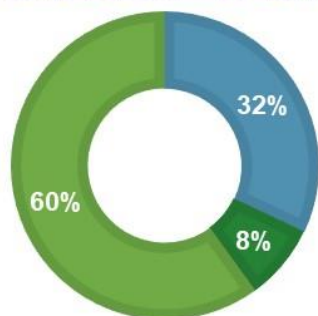
It was underweight in the following sectors:

- Consumer Discretionary
- Communication
- Technology
- Utilities

At month-end, the equity style breakdown was 79% large cap, and 21% Mid-Small Cap.

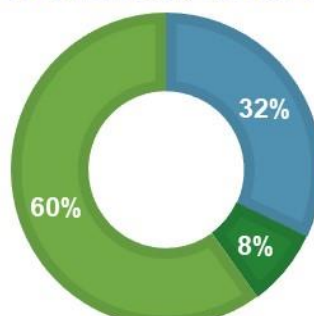
The Bond Credit Rating breakdown was 95% Investment Grade and 5% High-Yield Bonds.

### STRATEGIC ALLOCATION



- U.S. Equity
- International Equity
- Fixed Income

### BLENDED BENCHMARK COMPOSITION



- US Fund Large Blend
- US Fund Foreign Large Blend
- US Fund Intermediate-Term Bond

### PERFORMANCE REVIEW

Year-to-date, the portfolio's total return is 9.99% gross of fees, and 8.95% net of an average fee.

For the trailing five years, the portfolio's total return is 5.62% gross of fees, and 4.48% net of an average fee.

4 of 11 sectors positively impacted performance on an absolute basis in this quarter, with the Materials, Consumer Discretionary, Communication, Energy, Technology, Consumer Staples, and Healthcare detracting.

### PERFORMANCE OVERVIEW

Net returns are net of the advisory fees

As Of 12/31/2023

	QTR	YTD	1 YR	3 YRS	5 YRS	SINCE INCEPTION (8/1/2013)
Gross (%)	8.89	9.99	9.99	0.93	5.62	4.98
Net (%)	8.64	8.95	8.95	-0.10	4.48	3.75
Blended Benchmark	8.08	11.43	11.43	0.88	5.53	4.73

Footnotes: See the next page for blended benchmark composition definitions.

### ABOUT CORNERSTONE WEALTH PORTFOLIOS

We focus on investment principles that have stood the test of time rather than basing decisions on short-term market predictions. Our goal is to identify a small number of experienced managers who offer the potential to outperform their peers over a long period of time. Our approach is to combine a well-defined quantitative and qualitative due diligence process with proprietary construction tools to build, manage and monitor client portfolios. Cornerstone Wealth Portfolios is a managed fee-based investment program available through Cornerstone Wealth Management LLC. Our investment team has developed sophisticated long-term strategies in an effort to manage and control risk as we help investors pursue their financial goals. For more information about the program, contact your financial advisor.

## IMPORTANT DISCLOSURES

The benchmarks were selected because, in our opinion, they most closely track the types of holdings that are likely to be included in our allocations.

The custom benchmark uses a 31.36% Large Blend, 7.84% Foreign Large Blend, 58.80% Int Bond, and 2.00% Cash rebalanced monthly. The index return is calculated by weighting the respective index return on a monthly basis.

The Large Blend represents The Morningstar US Fund Large Blend Category which includes large-blend fund portfolios which are fairly representative of the overall U.S. stock market in size, growth rates, and price. Stocks in the top 70% of the capitalization of the U.S. equity market are defined as large cap. The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios tend to invest across the spectrum of U.S. industries, and owing to their broad exposure, the portfolios' returns are often similar to those of the S&P 500 Index. The Foreign Large Blend represents the Morningstar US Fund Foreign Large Blend Category which includes foreign large-blend fund portfolios which invest in a variety of big international stocks. These portfolios primarily invest in stocks that have market caps in the top 70% of each economically integrated. The blend style is assigned to portfolios where neither growth nor value characteristics predominate. These portfolios typically will have less than 20% of assets invested in U.S. stocks. The Int Bond represents the Morningstar US Fund Intermediate Core Bond which includes fund portfolios that focus on corporate, government, foreign or other issues with an average duration of greater than or equal to 3.5 years but less than or equal to 6 years, or an average effective maturity of more than 4 years but less than 10 years. Past performance is not indicative of future results. Performance shown represents total returns that include income, realized and unrealized gains and losses.

Cornerstone Wealth Management claims compliance with the Global Investment Performance Standards (GIPS®).

Cornerstone Wealth Management (CWM) is a registered investment adviser with the United States Securities and Exchange Commission in accordance with the Investment Advisers Act of 1940. Our firm is defined for GIPS purposes as the Asset Management division of Cornerstone Wealth Management. Prior to August 2012, the representatives of CWM offered investment advice through LPL Financial, a registered investment advisor and separate entity from CWM. To request GIPS Reports and/or list of composite descriptions, please contact Liyin Bao at [Liyin.Bao@lpl.com](mailto:Liyin.Bao@lpl.com).

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The composite may include bundled fee portfolios that pay a fee based on a percentage of assets under management. This fee includes investment management, trading costs, portfolio monitoring, consulting services, and in some cases, custodial services. Net of fee returns was calculated using actual fees. Management fees are booked on a cash basis. Gross returns are supplemental to net returns. Gross returns without bundled fee portfolios are presented net transaction costs as well as custodial fees. Gross returns with bundled fee portfolios may be gross transaction costs and custodial fees of those bundled fee portfolios. Both gross returns and net returns are net of tax withholdings on dividends, interest, and capital gains.

Benchmark indices are unmanaged, and cannot be invested into directly.

2% cash is blended into the above allocations in the actual portfolios as well as the benchmarks. The cash position is set to avoid overbuying caused by market fluctuation and other liquidity problems, and will not change because of market conditions. Refer to the next paragraph for the exact allocations.

Income Income with Moderate Growth Composite includes portfolios that aim to generate above-average income relative to the benchmark through investing in traditionally high dividend-paying strategies as well as non-municipal bond with relatively high yields. These portfolios are designed with a goal to provide current income, moderate capital appreciation potential and appropriate diversification among asset classes. The strategic asset allocations are 31.36% in US equity, 7.84% in international equity, 58.8% in fixed income and 2% cash or cash equivalents, with tolerance bands of 5% deviation. As of October 1, 2014, the Equity Income Income with Moderate Growth Composite was renamed to the Income Income with Moderate Composite. The U.S. Dollar is the currency used to express performance. Performance includes the reinvestment of income.

The opinions voiced in this material are for general information only and are not intended to provide specific advice or recommendations for any individual. All indices are unmanaged and may not be invested into directly.

Market Index Definitions:

The **Standard & Poor's 500 Index** is a capitalization-weighted index of 500 stocks designed to measure the performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.

The **Bloomberg Barclays US Aggregate Bond Index** is an index of U.S. investment-grade fixed-rate bond market, including both government and corporate bonds.

The **MSCI EAFE Index** captures the returns of large and mid-cap equities across developed markets in Europe, Australasia, and the Far East, excluding the U.S. and Canada.

No strategy assures success or protects against loss. All investing involves risk, including potential for loss. The prices of small and mid-cap stocks are generally more volatile than large cap stocks. Bonds are subject to market and interest rate risk if sold prior to maturity. Bond values will decline as interest rates rise and bonds are subject to availability and change in price. High yield/junk bonds (grade BB or below) are not investment grade securities, and are subject to higher interest rate, credit, and liquidity risks than those graded BBB and above. The payment of dividends is not guaranteed. Companies may reduce or eliminate the payment of dividends at any given time. International investing involves special risks such as currency fluctuation and political instability and may not be suitable for all investors. Investing concentrated in certain markets and sectors carries additional risk such as economic, political, or regulatory development that may affect many or all issuers in that sector.

Past performance is no guarantee of future results. Investors participating in this model portfolio may experience different individual performance results.

